



Our Commitment Shines Through.

SYRACUSE GLASS COMPANY



## Upstate New York's Glass Industry Resource

Syracuse Glass is approaching a century of experience in handling and fabricating glass, the world's most enduring and versatile man-made material. We work closely with

*"A century of  
experience"*

the leading glass manufacturers in the world to offer a broad range of products to meet any customer's performance, cost or service needs.

Syracuse inventories a wide variety of:

- Float Glass Products from Pilkington, PPG, Guardian and AFG
- Mirrors, Laminated Glass, Wire Glass, Obscure Glass and Patterned Glass
- Storefront, Entrance and Curtain Wall Aluminum Products from Tubelite

### FOCUS ON THE CUSTOMER.

Syracuse Glass has grown substantially over the last century. But at our core, we are still a family-owned, independent distributor and fabricator. Operationally and practically speaking, this enables us to sustain our business philosophy...

*"Products with  
a view,  
People with  
a vision."*

a customer relationship rather than a "job" focused company. Our customer relationships span decades and generations! Repeat business from these satisfied customers is the foundation that underlies our success and longevity. We try to improve these valued relationships day in and day out, job after job, year after year by being responsive, helpful, honest and accountable. Everyone at Syracuse Glass, including management, sales personnel, customer service representatives, estimators, fabricators, administrative staff and truck drivers are committed to treating our customers like guests in our homes. We make it habit to know our customers by name, not by account number.

### A COMPANY WITH "HEART"

The James Dwyer Jr. Memorial fund, a part of the CNY Community Foundation, was established in September 1998 at the time of Jim's sudden and unexpected death from cardiac arrest. Initially, the fund purchased and sponsored training for Automatic External Defibrillators (AED's) for many public gathering places. Currently this donor-advised fund endows an annual scholarship at Corcoran High School and supports many worthwhile community efforts. Syracuse Glass profits provide a good share of the fund's resources.

### AFFILIATIONS & CERTIFICATIONS

Syracuse Glass is an involved member of the Glass Association of North America (GANA), the National Glass Association (NGA), the Construction Specifiers Institute (CSI), and the New York State Glass Association (NYSGA).

Syracuse Glass is a fabricator of Pilkington Activ™ self-cleaning glass, a Guardian Industries certified fabricator, and a licensee in the Safety Glazing Certification Council (SGCC) and Insulating Glass Certification Council (IGCC), a licensed Tubelite Door fabricator, and a C.R. Laurence all-glass door and shower door fabricator.

*"We bring the  
world's finest  
technologies  
and equipment  
to Upstate  
New York."*

### WHAT WE DO BEST.

Syracuse Glass Company was founded in 1909 as a glass distributor. Since that time, the company has developed state-of-the-art facilities by investing in technology and fabrication processes to meet the ever-changing needs of our customers. Today, our products are fabricated to the most demanding specifications using the world's finest technologies and equipment, including:

- GTS Services order entry and production software
- Bottero computer-controlled glass cutting lines
- Lisec insulating glass line
- Bavelloni straight line and pattern beveling and edging equipment
- Topdrill hole drilling and notching equipment
- Elumatic automated aluminum milling
- Uniglass convection tempering furnace
- D-Calc aluminum fabrication software
- C.R. Laurence shower door software

Value-Added Means Getting  
More For Your Money!



UNRUH lab glass units with Hiab cranes

Our combined competence in glass and aluminum means our customers experience all the benefits of single-source responsibility.

#### INDUSTRIES WE SERVE.

Syracuse Glass serves the following industries:

- Glass Shops
- Glazing Contractors
- Select window, furniture or equipment manufacturers

Our facilities are located in Syracuse, NY

*"We know our  
customers  
by name."*

#### HOW FAST IS FAST? THE TRUCK'S HERE!

*"Syracuse Glass  
is the service  
leader in  
Upstate  
New York."*

Syracuse Glass is the service leader from Dunkirk to Delmar, and from Malone to Monticello. Our lead times are frequently the best you will find. We sustain an intensive delivery schedule by keeping our 15 transports on the road. Field measured

items and job-site breakage are more easily and inexpensively obtained from Syracuse Glass than from remote companies that focus primarily on large projects. We are set up to serve!

# Your "Door-to-Door" Specialist in Architectural Aluminum

## A STRONG BASE.

Tubelite® is renowned for producing high-quality aluminum extrusions, characterized by strength, finish quality, and tight tolerances. Tubelite material is also well known for generous wall thickness, which eliminates the occurrence of kinks and sagging while transporting, or during the glazing process. The company's systems are well engineered and user friendly, and their sales and marketing practices are honest and supportive of our industry.

Tubelite's tag line is "We're the dependable one," and it's accurate. Their quality, service and product design make them a great source for small to midsize architectural projects.

## WE'LL TAKE IT FROM HERE.

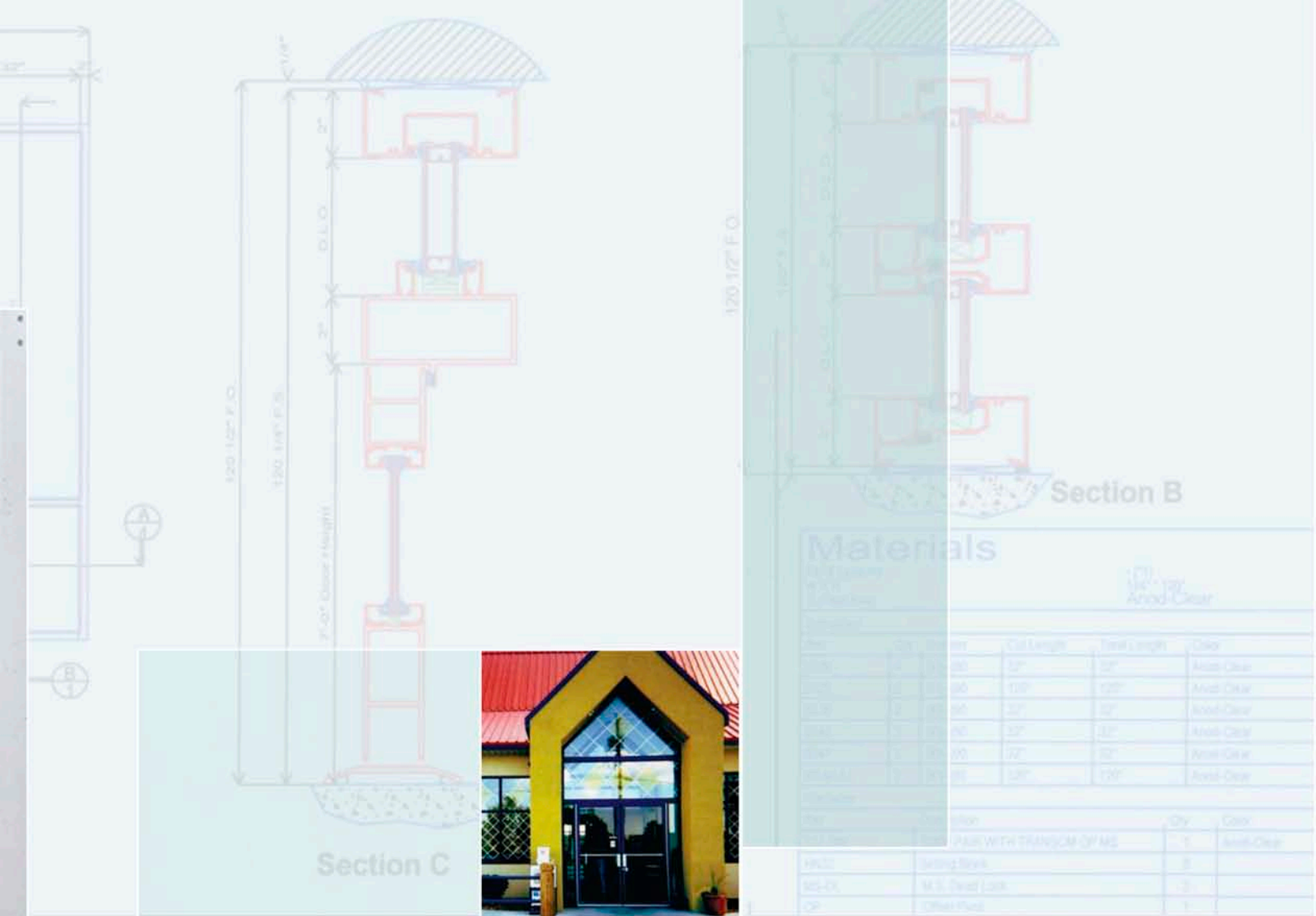
A select distributor and fabricator of Tubelite architectural aluminum since 1981, Syracuse Glass is proud to be associated with the outstanding reputation that Tubelite has earned in the marketplace. We have a large inventory of stock material in both locations for fast service.

Our program also includes the on-site manufacture of custom doors and entrances. Our state-of-the-art shop, equipment, software and fabricators produce a comprehensive and diverse range of high-quality doors. Our expertise, combined with our Express ab Service, enables us to produce custom narrow-stile doors with additional butt hinges or pivots, gh-bottom rails, midrails, and electric strikes in a matter of days.

### Our Tubelite door product line includes

- Custom-sized narrow, medium, and wide-stile doors
- Blank doors
- Monumental doors
- Auto showroom doors
- Mall front sliding doors
- Intensive Care Unit sliding doors
- Doors with hardware supplied by others
- Heavy duty tubular door frames
- Doors with sidelites and/or transoms,





**ELIMINATE THE GUESSWORK.**

Our estimators are highly trained and experienced. Using state-of-the-art production software, we will transform your faxed drawing into a complete quotation, a bill of materials, fabrication drawings, glass size schedule, joint count, saw-cut count, and shop drawings—in fact, whatever you need to size up a job!

**TAKE STOCK IN SYRACUSE.**

We stock a large selection of stock-length extrusions and standard narrow-stile door packages—36”, 42” and 44” singles, 60” and 72” pairs, in clear and bronze finish, with pivots, butt hinges or center pivots, and standard push-pull hardware, or panic hardware.

**FROM START TO FINISH.**

Tubelite offers flush-glazed systems for 1/4” and 1” glass, two curtain wall systems, a ribbon window and thermal clip system, vent windows and casement windows that integrate with entrances in seven anodized finishes, 15 standard painted colors, or unlimited custom colors. Tubelite’s finisher, Linetec, offers the best painted finishes

**RELIABLE LEAD-TIME.**

As participants in Tubelite’s Damage Free Guarantee logistics program, all Syracuse Glass material orders are delivered to our location weekly on a dedicated Tubelite transport. That means our customers can rely on Syracuse Glass for the shortest lead times in the area and outstanding customer service.

**OPEN A NEW DOOR!**

When you need a door replacement at a pizza shop, a strip center storefront, a mid-rise office building or a special entrance done right, Syracuse will deliver the right-sized solution, literally right to your doorstep by one of our trucks. So, open a new door, today. Take advantage of our single-source responsibility, short lead times and



## Put Our Team to Work for You!

### **GLASS CUTTING**

Syracuse Glass utilizes two computer-controlled glass cutting lines, which are integrated into our Order Entry System. Dozens of straight line and curved patterns are automatically cut, without the need for full-size patterns. We cut glass from 3/32" to 1/2" thickness in sizes up to 108" x 144" on a regular basis.

### **BEVELING, EDGEWORK AND FABRICATION**

We polish glass from 1/8" to 1/2" thickness and 1/8" to 1/4" mirrors in two profiles—either a flat polish or a pencil (semi-round) polish. Our experienced fabricators bevel straight or curved-edged glass and mirror pieces with a 1/4" to 2" bevel. Holes from 1/8" to 4" as well as notches also are available.

*"Convection tempering produces the highest quality product in the world."*

### **TEMPERED TUFFVUE™— THE DIFFERENCE IS CLEAR!**

Our new Uniglass tempering furnace, one of three in North America, provides the latest innovation in tempering—convection—to produce the highest quality product in the world. Our tempered products

are flat—even in large sizes, and exhibit less *rollerwave distortion*. This critical benefit is especially important for deeply tinted or reflective glass products. We also have a large-quench capacity to temper 1/8" glass—without excessive warpage. Size ranges from 4" x 10" to 84" x 144". And our lead time can't be beat!

Syracuse Tuffvue tempered products meet ANSI Z97.1 and 16 CFR 1201 standards for safety glazing. Our licensee status from the Safety Glazing Certification Council (SGCC) also demonstrates Syracuse's confidence in its products. The SGCC is a third-party, not-for-profit organization that sponsors and administers a certification program involving labeling, unannounced plant inspections, in-plant testing and record-keeping, and independent laboratory testing of our products. Certification documents and test results are available upon request.



### **IT'S A (GLASS) PACKAGE DEAL.**

Syracuse Glass has teamed up with hardware powerhouse C. R. Laurence to provide quality, all-glass doors and entrances, and shower enclosures. We can quickly convert your drawing into an installation drawing, bill of materials, and glass-size list.

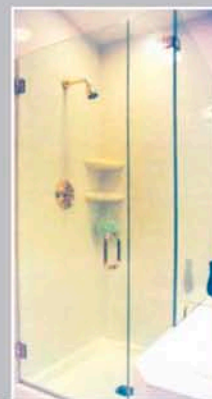
The wedge-lock rail system design is just one feature that makes our doors easier to install. The position of the glass can be adjusted in the rail system in the field without removing the door. C.R. Laurence's

hardware product line is extensive and well promoted to architects. For example, even panic hardware, which is growing increasingly popular for interior as well as exterior applications, is readily available with many options to please any architect or building owner.

Now you have the option of a complete, coordinated package and support—the hardware is applied, the finished product is ready to install, and we deliver it all on our trucks shortly after you place your order.

Syracuse Glass stocks a wide variety of architectural glass sealants, adhesives, tools and sundries, mirror mastics, mirror trim, sliding window trim, and mall-front hardware from Stylmark.

*"C.R. Laurence hardware is one feature that makes our doors easier to install than any other glass door on the market today."*



## Insulvue™: The Insulating Glass You Can Count On

*"The quality reflects well on you."*

Syracuse Glass has been making Insulvue insulating glass since 1973. As a licensee in the Insulating Glass Certification Council (IGCC), our product is certified to the highest level of performance, Level A according to ASTM E773 and E774 standards. IGCC conducts semi-annual, unannounced plant inspections, independent laboratory testing, and a review of our quality program and record-keeping to validate the use of IGCC labels on our products.







Insulvue™ is the top of the line in insulating glass in terms of seal longevity and structural integrity. Insulvue's dual-seal construction is characterized by an induction-welded, anodized, uninterrupted, aluminum airspace with four "bent" corners, the hallmark benefit of Lisec insulating glass equipment which is widely held to be the world's best.

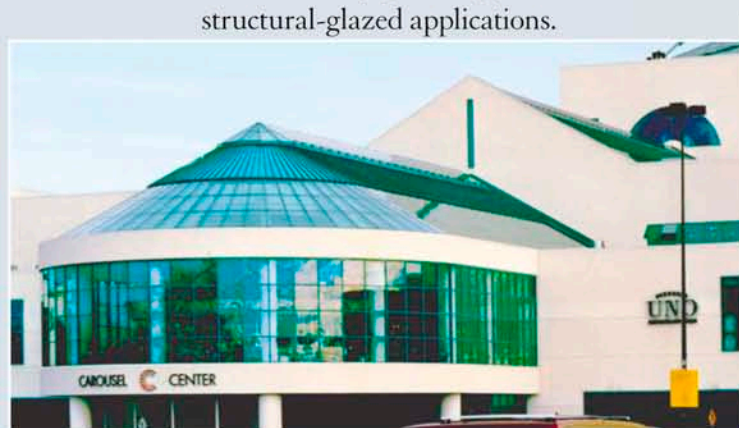
The primary seal is polyisobutylene (PIB), the most effective barrier to moisture vapor and water. Our secondary seal consists of modified polysulfide for conventionally glazed applications, or silicone for structural-glazed applications.

Insulvue units are warranted against seal failure for 10 years in vertically glazed applications, and for 5 years in sloped-glazed openings. This limited warranty is available upon request.

Syracuse offers numerous aesthetic and performance options. Regular annealed, tempered or laminated glass, clear or in colors (bronze, gray, dark gray, green, dark green, blue-green and blue)—with or without reflective coatings—can be combined with clear or medium or high performance "soft coat" Low-E or obscure glass. Size ranges from 10" x 12" to 78" x 120". Our production software manages this complexity, and produces an acknowledgment, faxed directly from our fax server at the time of order entry.

### MUNTIN EXPERTS

Our fabricators are proficient at "fussy" muntin work, which most commercial insulators avoid doing or do poorly. We offer in-house fabrication of standard 5/8" colonial muntins in white, bronze, aluminum, tan or Hartford green, as well as white contoured muntins.





## Long on History Short on Standing Still

For more information, please contact a Syracuse Glass sales representative. We welcome customer suggestions and comments. Our representative will be happy to answer any of your questions, better yet, meet with you personally when it is convenient for you. You may also want to tour one or both of our facilities and meet some of the people who work at Syracuse Glass. We're proud of our work – and it shows!



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